

## 1st Contest for SMEs in the hydrocarbon industry – Upstream sector

The IAPG is pleased to call for this Contest, which final presentation will take place within the scope of the 7th Congress on Production and Development of Hydrocarbon Reserves to be held between November 5-8 in the city of Mar del Plata.

The terms and conditions to participate are listed below:

### Objective

- ◆ Invite Small and medium-sized enterprises (SMEs) with the purpose of contributing to the promotion of projects concerning the Upstream.
- ◆ Contribute to the evolution of those projects that can replace imports and foster the development of local labor force.
- ◆ Likewise, encourage proposals focused on HSE, ecological awareness, sustainability and the communities.
- ◆ Encourage the innovative and entrepreneurial spirit in projects of the industry.
- ◆ Attract projects that contribute to a cost reduction and an increase of production and/or reserves.

### Who can participate?

Those SMEs with an innovative project in different development stages. It is a necessary condition that the project is aimed at solving specific problems in the upstream sector of the industry.

### Paper presentation

- ◆ Participants must send their proposal through the Contest registration page; for that purpose, they will submit a document with its project and complete a form with their contact information and email address.
- ◆ Participants will explain briefly their projects, being very important to highlight the differential value and contribution(s) of the proposal. Likewise, they will include motivations and reasons why they consider themselves to be worthy of the award.

Stages	Deadlines
Paper presentation	August 15, 2019
Announcement of the three finalists	September 30, 2019
Presentation of the final papers	November 7, 2019 (during the Congress)

### Juries and Awards

- ◆ **Initial stage:** projects will be evaluated by a jury formed by a prestigious group of industry professionals who will select the three final papers in each category. This evaluation will take into account the innovation, the use of technologies, project viability and possibilities of implementation. The jury participating in this stage will sign a non-disclosure agreement (NDA).
- ◆ **Final stage:** on the day of the Exhibition, a Jury formed by 5 (five) representatives of Operating companies will select the order of winners (1st, 2nd and 3rd position). The award ceremony will be held on December 13th (within the scope of the traditional year-end lunch at the Sheraton hotel). In addition, the best three papers will be published in Petrotec-nia magazine.